



How to Become An RHUB Authorized Reseller

RHUB Communications, Inc. is sharply committed to the channel and to our resellers with specific programs, sales tools, training, go to market strategy programs and much more. Please read through our process and call us for any further details:

- Fill out the reseller application
- Review and sign the reseller agreement (there are no quotas, but you must adhere to our MAP (Minimum Advertised Prices). Meaning you cannot advertise the appliance for any less than the MSRP (published on our web site)
- Purchase a TM-210 NFR for your own use. We will require a credit card for this. Note that these are in limited supply and that this offer may expire any time. When you get it – Email support@rhubcom.com so we may setup a time to help you set it up and have a positive experience from the beginning. Though self-installation is very simple, we prefer to guide you through your first install
- Review all videos at http://www.rhubcom.com/v4/web_conferencing/demo.html
- Attend the sales training session. Let us know when you are ready and then email resellers@rhubcom.com and we will give you several dates to choose from. Pick the one you want. We prefer to train all sales reps at the same time, but if that is impossible, we will accommodate your schedule
- Attend the service training session. Let us know when you are ready and then email resellers@rhubcom.com and I will give you several dates to choose from. Pick the one you want
- Attend a Go to Market Strategy meeting so we can discuss how we will help you and enable your sales. We have specific proven methods that we would like to share with you. It entails a joint marketing and collaboration program with strong results.